

SEM 1 MODEL PAPERS

L19C01 GENERAL ENGLISH(AS PER UNIVERSITY)

L19C03 FUNDAMENTALS OF LOGISTICS

L19C04 PRINCIPLES OF MANAGEMENT

L19C05 BUSINESS ORGANIZATION

L19C06 MATERIAL MANAGEMENT

L19C07 WAREHOUSING & DISTRIBUTION OPERATIONS

**L19C03 FUNDAMENTALS OF LOGISTICS
B.B.A. LOGISTICS MODEL QUESTION PAPER
KRISHNA UNIVERSITY
SEMESTER-1**

TIME: 3 hrs.

Max. Marks: 75

SECTION - A

Answer any **FIVE** of the following

5X5=25

1. Benefits of logistics.
2. Customer retention.
3. Role of 3pl and 4pl.
4. Brief on the courier.
5. Liquid logistics.
6. Benefits of transportation.
7. Barriers to global logistics.
8. Benefits of logistics outsourcing.

SECTION – B

Answer **ONE** question from each unit

5x10=50

9. What is logistics? Explain the role of cost and productivity in logistics?
(OR)
10. Explain the role of technology in logistics?
11. What is customer service? Explain the phases in customer service?
(OR)
12. Explain procurement and outsourcing in logistics?
13. What is global logistics? Explain strategic issues in global logistics?
(OR)
14. Discuss the different modes of transportation in global logistics?
15. Write a brief on E-commerce? Explain the future trends?
(OR)
16. What is a courier? How pricing is done in courier?
17. Explain EXIM and explain the role of bulk load handling in EXIM?
(OR)
18. Explain the role of supply chain management in logistics?

**L19C04 PRINCIPLES OF MANAGEMENT
B.B.A. LOGISTICS MODELQUESTION PAPER
KRISHNA UNIVERSITY
SEMESTER-1**

TIME: 3 hrs.

Max. Marks: 75

SECTION - A

Answer any **FIVE** of the following

5X5=25

1. Management.
2. Types of plans.
3. MBO
4. Levels of management.
5. Centralization.
6. Direction.
7. X- Theory.
8. Need of controlling.

SECTION – B

Answer **ONE** question from each unit

5x10=50

9. Define management and discuss the functions of management.

(OR)

10. Explain the Henry Fayola principles of management.
11. Define planning? Explain the significance of planning?

(OR)

12. What is MBO? Explain the process of MBO?
13. What is organizing? Explain the process of organizing?

(OR)

14. What do you meant by delegation of authority? Explain the principles while delegating authority?
15. Explain motivation and discuss AH Maslow's theory of motivation?

(OR)

16. What is leadership? Explain the theories of leadership?
17. Define controlling? Explain various techniques and principles of controlling?

(OR)

18. Define Co- ordination? Explain the principles and types of co-ordination?

**L19C05 BUSINESS ORGANIZATION
B.B.A. LOGISTICS MODEL QUESTION PAPER
KRISHNA UNIVERSITY
SEMESTER-1**

TIME: 3 hrs.

Max. Marks: 75

SECTION - A

Answer any **FIVE** of the following

5X5=25

1. Kinds of pattern
2. Define entrepreneur?
3. Joint Hindu family features
4. Statement in lieu of prospectus
5. Features of Business
6. Rights & obligations of pattern
7. Difference between public and private companies
8. Define Joint Stock Company

SECTION – B

Answer **ONE** question from each unit

5x10=50

9. What is meant by industry? Explain the types of industry?
(OR)
10. Define the term commerce? Discuss about classification of commerce (trade)?
11. What is meant by entrepreneur? What are its characteristics?
(OR)
12. What are the various sources of Finance? Explain each source in detail?
13. What are the different forms of organization from ownership point of view? What are the characteristics of business organization?
(OR)
14. Define sole-trading concern? Describe the characteristics of a sole proprietorship form of organization?
15. Define partnership firm? Discuss various advantages and disadvantages of partnership form of organization?
(OR)
16. What is partnership deed? Why is it necessary? Give the main contents of an ideal deed?
17. Define Joint Stock Company? What are its advantages and disadvantages?
(OR)
18. Difference between Memorandum of association and Articles of association?

L19C06 MATERIAL MANAGEMENT
B.B.A. LOGISTICS MODEL QUESTION PAPER
KRISHNA UNIVERSITY
SEMESTER-1

TIME: 3 hrs.

Max. Marks: 75

SECTION - A

Answer any **FIVE** of the following

5X5=25

1. Importance of material management.
2. Value analysis & value engineering.
3. EOQ model.
4. ABC analysis.
5. Process of value analysis
6. Principles of material handling.
7. Safety issues.
8. Inventory control.

SECTION – B

Answer **ONE** question from each unit

5x10=50

9. Explain the importance of material management?
(OR)
10. Explain the components of supply chain management?
11. Explain the activities of purchasing in material management?
(OR)
12. What is a store? Explain its layout and procedure?
13. Explain different types of inventories in material management?
(OR)
14. Explain material requirement planning (MRP)?
15. What is quality control? Explain the role in material management?
(OR)
16. Explain the need and importance of inventory?
17. What are the different techniques in material handling?
(OR)
18. Explain the different equipment's in material handling?

L19C07 WAREHOUSING & DISTRIBUTION OPERATIONS
B.B.A. LOGISTICS MODEL QUESTION PAPER
KRISHNA UNIVERSITY
SEMESTER-1

TIME: 3 hrs.

Max. Marks: 75

SECTION - A

Answer any **FIVE** of the following

5X5=25

1. Types of warehouses
2. Advance shipment notice (ASN)
3. Labelling of goods
4. Inventory management in the warehouse
5. Personal protective equipment (PPE)
6. Functions of warehouse
7. Benefits of 5S
8. Warehouse Dispatch

SECTION – B

Answer **ONE** question from each unit

5x10=50

9. What is a warehouse? Explain in brief its need and advantages?
(OR)
10. Explain the area's warehouse layout design?
11. Explain the stages involved in the receipt of goods?
(OR)
12. What is put away? Discuss the role of put away in the warehouse?
13. What are the various warehouse activities? Explain in detail?
(OR)
14. Explain the procedure to develop the dispatch note?
15. Discuss the various steps in warehouse utilization management?
(OR)
16. Explain the marketing factors affecting the distribution?
17. Explain the procedures for warehouse safety?
(OR)
18. Explain the role of the safety data sheet in a warehouse?