

M.Phil/Pre Ph.D Regular & Supplementary Examinations – OCTOBER, 2023
R210302A

Paper –II : MANAGING PEOPLE AND ORGANIZATIONS.
Commerce & Management

Time : 3 hrs

Maximum Marks : 100

Answer One Question from Each Unit
All Questions Carry Equal Marks

UNIT - I

1. (a) What do you understand by the concept of Management? What are its Functions? 10 M
(b) Briefly explain about Present Management Environment in India. 10 M
(or)
2. (a) What are the Ethical Responsibilities of Managers? 10 M
(b) Briefly write about various types of Managers. 10 M

UNIT - II

3. (a) Examine the need for strategic approach to Managing People. 10 M
(b) What are the problems involved in Managing People at Work Place? 10 M
(or)
4. (a) Discuss how Motivation is responsible for Managing People. 10 M
(b) Suggest measures to improve Employment Relationship. 10 M

UNIT - III

5. (a) What measures are required to manage Group Differences? 10 M
(b) What are the various techniques of Reward Practices? 10 M
(or)
6. (a) Examine the process involved in Management of Complaints. 10 M
(b) Explain in detail about the issues involved in M.B.O. 10 M

UNIT - IV

7. (a) Define 'Organization'. What are its characteristics? 10 M
(b) What are the various principles of organization? 10 M
(or)
8. (a) Outline the factors which are influencing Organizational Design. 10 M
(b) How do you manage conflicts in organizations? Explain. 10 M

UNIT - V

9. (a) Examine the need for Managing Group Dynamics in organizations. 10 M
(b) Describe the process involved in Organizational Decision Making. 10 M
(or)
10. (a) What factors are responsible for Managing Organizational Change? 10 M
(b) Suggest measures to improve efficiency of organizations. 10 M
